# Results Briefing for Year Ended March 31, 2010



#### CASIO COMPUTER Co., Ltd.

May 12, 2010

#### **Forward-looking Statements**

Earnings estimates and expectations that are not historical fact included in this report are forward-looking statements.

Although such forward-looking statements reflect the judgment of management based on information currently available to it, various factors could cause actual results to differ materially.

## **FY2010 Consolidated Financial Summary**

(billions of yen)

<b>Consolidated</b>	<b>FY2009</b> (53rd term)	<b>FY2010</b> ended March 31, 2010 (54th term)		
	Results	<b>Forecasts</b> (revised on Feb. 5)	Results	Against forecasts
Net sales	518.0	435.0	427.9	-7.1
<b>Operating</b> income	4.0	(30.0)	(29.3)	+0.7
Ordinary income	(1.4)	(28.0)	(25.1)	+2.9
Net income	(23.1)	(22.0)	(21.0)	+1.0

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### **Summary of Net Sales and Operating Income**

Full year earnings were in line with company forecasts of February 5

## Net Sales

⊁¥90.1 billion fall in sales year-on-year is attributable to: Cell phones (65%), Digital cameras (15%), Electronic components (13%)

## Operating Income

≽¥33.3 billion fall in profit year-on-year is entirely attributable to Cell phones

## **FY2011 Financial Forecasts**

(billions of yen)

Consolidated	<b>FY2010</b> (54th term)	<b>FY2011</b> ending March 31, 2011 (55th term)	
	Results	Forecasts	Year-on-year change
Net sales	427.9	375.0	-52.9
<b>Operating income</b>	(29.3)	15.0	+44.3
<b>Ordinary income</b>	(25.1)	13.0	+38.1
Net income	(21.0)	7.0	+28.0

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#### **FY2011 Priority Areas**

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- 1. Effective alliances
- 2. Profit improvement for Digital cameras
- 3. Revenue growth for Stable Businesses
- 4. Contribution from new business at an early date

#### **FY2011 Priority Areas**

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#### **Digital Cameras**

Create a new genre through differentiated technologies.

- $\bullet$  Launch of a new model equipped with GPS + motion sensor
- Introduce new products, along with new ways of enjoying differentiated functions such as high-speed burst shooting and dynamic photo.

#### **New Businesses**

Promote digital art frames and clocks so that they contribute to earnings as early as possible, while further advancing art digitization technology to expand the business.

>Drastic shift to network terminals from stand-alone products.

Creating new culture, Creating new business -6-

## $0 \rightarrow 1$ Going from "ZERO" to "ONE"

#### Net Sales and Operating Income by Segment

<FYI>

(billions of yen)

FY2010 (54th term)FY2011 Forecasts (55th term)				
Net Sales	Results	New Segments		
Consumer	161.7	Net Sales	Full year	1st half
Timepieces	78.1	Consumer*		
MNS	105.7	(Digital cameras, Timepieces, E-dictionaries, Calculators,	287.0	139.0
System equipment	35.1	Electronic musical instruments		
Electronic components	20.4	System equipment	50.0	22.0
Others	26.9	Others	38.0	19.0
TOTAL	427.9	TOTAL	375.0	180.0

<b>Operating Income</b>	Results	<b>Operating Income</b>	Full year	1st half
Electronics	(20.0)	Consumer	22.7	8.7
Electronic components	(4.8)	System equipment	(2.2)	(1.2)
& others		Others	0	0
Elimination	(4.6)	Elimination	(5.5)	(2.5)
TOTAL	(29.3)	TOTAL	15.0	5.0

\*Sales break down: Digital cameras ¥100bil., Timepieces ¥86bil., others ¥101bil.

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